



Gustavo Mirabal C.
- Financial Advisor -

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Gustavo.mirabal1@gmail.com

Profile

40 years' successful experience in management and finance, developing efficient financial and commercial structures and systems in the areas of wealth management and personal financial planning with careful consideration of their legal and tax implications.

Business Relations

Shareholder / Director

Bunker International FZ-LLC • Dubai, UAE

- Opened business in Dubai on December 2019.
- International Trading of building and construction materials and wooden products.
- Suggest areas for growth and development for international business opportunities.
- Analyze current foreign trade and monitor global market for strategic international business decisions.
- Identify the company's competitors and potential customers in international markets.
- Develop pricing strategies to maximize profits.
- Ensure all business transactions adhere to applicable trade laws and regulations.

Shareholder / Director

Mirabal and Associates FZE • Dubai, UAE

- Opened business in Dubai on December 2018.
- Devising strategies for optimal asset allocation advising clients on financial products and services.
- Interacts directly with specialized professionals such as financial planners, lawyers, and accountants to ensure that proposed solutions align with the client's major goals.
- Provides tax, estate, and retirement planning.

Shareholder / Director

G&C Stables Europa S.L. • Madrid, Spain

- Business started in USA in 2009 and moved operations to Madrid Spain in 2014.
- Specialize in training top riders for horse jumping competitions at the highest level.
- Assist top riders to participate in the best horse show competitions in the world.
- Assist in the acquisition of top quality horses with connections all over the world.

Partner and Director

Mirabal & Asociados • Caracas, Venezuela

- Providing tax and financial advice since 2006.
- Specialize in Financial advice for investment banking.
- Performs evaluation of companies' operations, market investments, financial statements and trends of development.
- Assist as intermediary and advisor of insurance and reinsurance.
- Prepare financial projections, analysis and control execution.
- Assistance for investment in the financial market.
- Advice for real estate investments.

Currently also assisting with legal, financial and tax advice to soccer teams in Europe, soccer players in Europe and South America and entertainment artists from USA and Europe.

Experience

2003 – 2006 **Mirabal & Asociados**, Caracas – Venezuela

Managing Director

- Director of corporate policies and project development for expansion and growth: having under his responsibility, the design and implementation of such transactions, managing a team work that included at least one director's assistant and one analyst.
- Assisted the firm's partner in dealing with transactions process, involving the firm's operations.
- Played an important role in restructuring capital market transactions, corporate restructuring, purchase and sale of companies, business development and investment plans.
- Developed strategies and financial instruments, including valuation of companies; developed financial simulations models: establishing expansion programs, investments, and measuring profitability or projects for corporate clients.

2000 – 2003 **Mirabal & Asociados**, Caracas – Venezuela

Assistant Director

- Managed the technical aspects and administration of executive duties and transactions, including due diligence, documents review, report elaboration, closing transactions among other activities.

1992 – 1994 Seguros Horizonte, Caracas – Venezuela
Advisor

1986 – 1991 Seguros Britanica, Caracas – Venezuela
Vice President

1986 – 1991 Banco Construcción, Caracas – Venezuela
Assistant President

1983 – 1986 Banco Construcción, Caracas – Venezuela
Assistant Vice President

Education

Universidad Santa Maria, Caracas Venezuela, 1983 – 1988 Economics

Staunton Military School, Virginia USA, 1979 – 1980

Judson School, Phoenix Arizona USA 1981 – 1983

Instituto Educativos Asociados, Caracas Venezuela, 1971 – 1978

Affiliations

Federación Venezolana de Deportes Ecuestres

International Equestrian Federation

Real Madrid

Real Federación Española de Golf

Trump International Golf Club Dubai

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